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Poultry Programs

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China Opens Markets

On Wednesday, March 22, 2000, United States Trade Representative Charlene Barshefsky and United States Secretary of Agriculture Dan Glickman announced that China had issued new rules governing the importation of U.S. citrus, meat and poultry, and wheat. These rules mark the final implementation of the Agreement on U.S.-China Agricultural Cooperation, signed between the United States and China last April.

Under the Agreement China agreed to recognize the U.S. certification system for meat and poultry. This agreement will allow U.S. exporters to form legal, commercial relationships with Chinese importers and develop the Chinese market for meat and poultry.

As part of China's entry into the WTO, the White House and U.S. business leaders are pushing Congress to pass a bill granting Chinese-made goods permanent access to the U.S. market. Congress is expected to vote on permanent normal trade relations (PNTR) with China by June. The administration had been worried about losing votes of farm-state lawmakers because of China's delay in implementing the agricultural agreement. Sen. Grassley, from Iowa, had threatened to oppose PNTR unless China sped up efforts to abide by the meat terms of the pact. China is the only major U.S. trading partner without permanent status. Congress currently votes annually on normal trade relations for China. China intends to proceed with its WTO initiative and if the U.S. fails to grant PNTR to China, China might invoke a WTO rule allowing it to keep U.S. products out of the market altogether.

China is the world's largest poultry importer/exporter and the world's second largest poultry producer. Local policies have encouraged the export of high-value poultry products such as deboned leg quarters and breast meat. At the same time they import lower-value products such as feet and wings, making China a net importer on a volume basis and a net exporter on a value basis.

During the third quarter 1999, direct imports and Hong Kong re-exports were of near equal volume for the first time. In the past direct imports were only about 30 percent while indirect imports were about 70 percent. Import tariffs are to be reduced incrementally beginning in 2000 from the current 20 percent to 10 percent by 2004, resulting in increased poultry imports. Currently tariffs are still high in the short term and most importers are likely to continue to use their existing channel from south China.

Source: USDA/Foreign Agricultural Service, Bureau of Census, and various sources

Importation of Poultry Meat and Products from Sinaloa and Sonora, Mexico

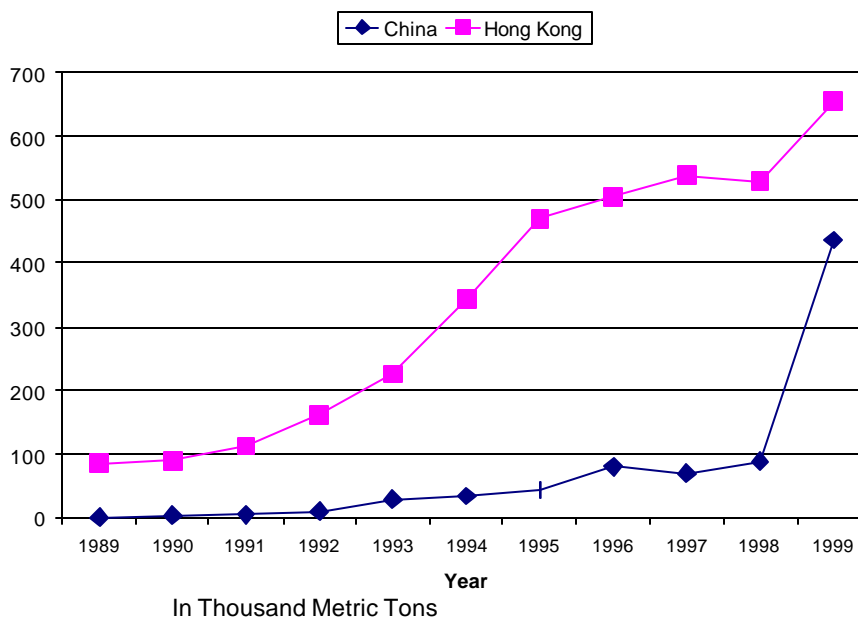
The Animal and Plant Health Inspection Service (APHIS) is amending the regulations concerning the importation of poultry meat and other poultry products from Sinaloa and Sonora, Mexico to the United States. The final rule will take effect April 24, 2000.

Exotic Newcastle Disease (END) exists in Mexico, however the risk of introducing END is negligible in importations from Sinaloa and Sonora. Poultry meat and other poultry products from those states may be imported into the United States under certain conditions. Product must come from poultry born, raised and slaughtered in Sinaloa or Sonora. Poultry must be slaughtered (and if applicable, processed) in approved plants under the direct supervision of a full-time salaried veterinarian of the Government of Mexico. The poultry meat or other poultry product can not have been in contact with poultry from any State in Mexico other than Sinaloa or Sonora or with poultry from any other region not listed in Sec. 94.6 as a region where END is not known to exist.

Title: Veterinary Services User Fees; Export Certificate Endorsements,
CFR Part: 9 CFR 130, FR Citation: 65 FR 16122
<http://www.aphis.usda.gov/ppd/rad/webrepor.html>

Source: USDA/APHIS

U.S. Poultry Exports to China and Hong Kong



Inspected Egg Products-U.S. & Canada Export/Import Trade
U.S. Exports to Canada, in Pounds (Preliminary)

Type	Week Ending March 18, 2000		Year-To-Date	
	(000)		(000)	
	2000	1999/1	2000	1999
Liquid	142	300	1,458	2,815
Frozen	0	0	40	6
Dried	0	0	58	99
Total	142	300	1,556	2,920

U.S. Imports From Canada, in Pounds (Preliminary)

Type	Week Ending March 18, 2000		Year-To-Date	
	(000)		(000)	
	2000	1999/1	2000	1999
Liquid	58	164	1,186	895
Frozen	12	2	109	76
Dried	0	0	321	10
Total	70	166	1,616	981

Inspected Shell Eggs**U.S Exports To Canada, In 30-Dozen Cases (Preliminary)**

	Week Ending March 18, 2000		Year-To-Date	
	2000	1999/1	2000	1999
Jumbo	53	0	145	45
Extra Large	1,290	1,510	5,033	5,207
Large	3,944	290	26,827	18,069
Medium	150	1,569	6,987	9,190
Ungraded	4,530	2,460	12,960	49,919
Misc	750	900	2,250	900
Total	10,717	6,729	54,202	83,330

/1 Comparable Week, to-date figures may not total due to rounding.

Source: USDA/AMS Poultry Programs, Market News Branch in cooperation with Agriculture Canada, Poultry Development Division.

CENTRAL REGION PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 24-MAR-00

CHICKEN PRICES

	-----FROZEN-----		-----FRESH-----	
	FOB DOCK	DELIVERED	FOB DOCK	DELIVERED
FAT				
CONTENT				
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				

0 pounds, this includes 0 pounds for export shipment.

CHICKEN PRICES, WITH ADDED SKIN

15% OR LESS				
RANGE	-	15.00	12.25-15.00	-
WTD AVERAGE		15.00	13.32	

224,400 pounds, this includes 0 pounds for export shipment.

15-20%				
RANGE	11.00	14.00	10.00-12.50	13.00-15.00
WTD AVERAGE	11.00	14.00	11.27	13.42

1,632,000 pounds, this includes 163,200 pounds for export shipment.

20% OR MORE				
RANGE	-	-	-	-
WTD AVERAGE				

0 pounds, this includes 0 pounds for export shipment.

* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

LIVE POULTRY SLTRD UNDER INSPECTION W/E 18-Mar-00
(PRELIMINARY)**U.S. FOWL SLAUGHTERED DOMESTICALLY**

	LIGHT HENS	HEAVY HENS	TOTAL HENS
	THOUSANDS		
HEAD	1,971	1,448	3,419
LAST WEEK	2,109	1,513	3,622
SAME WEEK YR AGO	2,125	1,381	3,506
TO-DATE/2000	22,335	14,972	37,307
TO-DATE/1999	23,708	14,555	38,263

U.S. FOWL SLAUGHTERED IN CANADA

	LIGHT HENS	HEAVY HENS	TOTAL HENS
	THOUSANDS		
HEAD	539	12	551
LAST WEEK	408	0	408
SAME WEEK YR AGO	613	28	641
TO-DATE/2000	5,928	39	5,967
TO-DATE/1999	5,402	109	5,511

SOURCE: AGRICULTURE CANADA, POULTRY DEVELOPMENT DIVISION

TOTAL U.S. FOWL SLAUGHTERED IN THE U.S. AND CANADA

	LIGHT HENS	HEAVY HENS	TOTAL HENS
	THOUSANDS		
HEAD	2,510	1,460	3,970
LAST WEEK	2,517	1,513	4,030
SAME WEEK YR AGO	2,738	1,409	4,147
TO-DATE/2000	28,263	15,011	43,274
TO-DATE/1999	29,110	14,664	43,774

EASTERN REGION PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 24-MAR-00

CHICKEN PRICES

	-----FROZEN-----		-----FRESH-----	
	FOB DOCK	DELIVERED	FOB DOCK	DELIVERED
FAT				
CONTENT				
15% OR LESS				
RANGE	16.00-18.00	-	16.00	-
WTD AVERAGE	16.44		16.00	

600,000 pounds, this includes 0 pounds for export shipment.

CHICKEN PRICES, WITH ADDED SKIN

15% OR LESS				
RANGE	15.00	15.00	-	15.00
WTD AVERAGE	15.00	15.00		15.00

360,000 pounds, this includes 200,000 pounds for export shipment.

15-20%				
RANGE	12.00-15.00	-	11.50-15.00	12.00-14.00
WTD AVERAGE	14.22		12.58	12.90

1,772,000 pounds, this includes 634,000 pounds for export shipment.

20% OR MORE				
RANGE	-	-	-	12.75
WTD AVERAGE				12.75

240,000 pounds, this includes 0 pounds for export shipment.

* INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT

FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS

MARCH 24, 2000

Undertone steady to firm on 4-8 lb. breasts, steady to barely steady mostly steady on tom breast meat, frozen destrapped tenderloins barely steady while fresh continued steady to firm, breast trim at least fully steady, wing meat steady to fully steady. Demand light to fair on 4-8 lb. breasts with offerings held in firm hands. Trading light on frozen private label basted-netted-timed breasts. White meat demand fair to good on fresh destrapped tenderloins, light on frozen destrapped tenderloins and fair on the balance of items. Offerings of fresh tenderloins, scapula and breast trim tight, wing meat light, balance adequate to instances fully adequate.

FRIDAY, MARCH 24, 2000**EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME (000)
DRUMSTICKS, TOMS		R	28.94	248	27.69	394
WINGS FULL-CUT - TOMS		R	19.50	320	19.50	320
WINGS, V-TYPE, TOM		R	20.50	104	20.50	104
TAILS		W	17.59	68	17.59	68
MECHANICALLY SEPARATED 2/		R	13.00	104	13.83	144
THIGH MEAT - FROZEN	65.00-66.00		65.67	120	65.89	262

THURSDAY, MARCH 23, 2000**EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS	26.00-30.00		28.94	248
WINGS FULL-CUT - TOMS	19.00-23.00		19.50	320
WINGS, V-TYPE, TOM	20.50		20.50	104
TAILS		W	17.59	68
MECHANICALLY SEPARATED 2/	13.00		13.00	104
THIGH MEAT - FROZEN	66.00-66.50		66.11	102

WEDNESDAY, MARCH 22, 2000**EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS	27.00		27.00	42
WINGS FULL-CUT - TOMS		F	19.00	300
WINGS, V-TYPE, TOM				
TAILS	17.00-18.00		17.59	68
MECHANICALLY SEPARATED 2/		T	16.00	40
THIGH MEAT - FROZEN		T	66.00	40

TUESDAY, MARCH 21, 2000**EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS	25.00		25.00	104
WINGS FULL-CUT - TOMS		F	19.00	300
WINGS, V-TYPE, TOM				
TAILS		W	17.00	120
MECHANICALLY SEPARATED 2/	16.00		16.00	40
THIGH MEAT - FROZEN	66.00		66.00	40

MONDAY, MARCH 20, 2000**EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS		R	25.00	80
WINGS FULL-CUT - TOMS		F	19.00	300
WINGS, V-TYPE, TOM				
TAILS		W	17.00	120
MECHANICALLY SEPARATED 2/		F	12.00	52
THIGH MEAT - FROZEN		F	66.10	384

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Product contains 15-20% fat with skin added.

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